





ADM Logistics Overview

(www.ADMLOGISTICS.com)

American River Transportation Co: (ARTCo)

- 1,750 dry cargo barges, 1550 less than 10 years old 225 that we will retire over the next 2 years , plan is to replace and maintain current fleet size
 - 94 10,000 barrel tanks
 - 16 fleet operations with the newest one in Cairo, IL
 - 28 Line boats, 70 fleet boats.
- New Orleans Shipyard: LM110
- Condo can clean up to 44 barges a day
 - 5 dry docks on site

ARTCo Stevedoring Group:

- Two midstream berth locations: (Launch services available at each location)
 - Destrehan, LA Im121 2 berths
 - Waggaman, LA Im110 3 berths
 - Six floating cranes:
 - 3 Terex Gottwald model 6 Terex, (Each w/8,000 mts p/day capacity).
 - 3 Terex Gottwald model 8 Terex (Each w/10,000 mts p/day capacity).
 - Service provided by ARTCo fleet operations w/boats dedicated to midstream operations 24 hours a day.
 - Direct interaction between the midstream function and the boats that provide the barge service.
 - Offering the capacity to clean and reload cargoes/vessel at the berth, without the cost of repositioning which can provide tremendous savings to the vessel Owner/Operator.
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- ADMIntermare: ADM's Global Freight Division:
 - Offices: Rolle, Hamburg, Stamford, Mexico City, Sal Paulo, Decatur, Singapore.
 - ADM owns 10 Dry Bulk Ocean going vessels: Handymax, Supermax, Panamax and Post Panamax vessels
 - Providing Freight solutions for a variety commodities: minerals, agricultural and processed products.
 - Operationally covering all time zones :The America's, Europe and the Far East
 - Shipping in excess of 50 million tons annually
 - Combination of owned vessels, long/short term period charterers as well as voyage charters create arbitrage opportunities for ADM customers within the Dry bulk market.
 - Contact: Chartering @ADM.com

ADM Rail: ADM Logistics Rail Services will complete your End-to-End Network.

With 28,000 railcars and decades of experience operating a global logistical network. ADM offers a wide range of services:

- Tailor a complete rail management program customized to your business.
 - All Car types: Covered hoppers, Tank, PD's, specialty cars
- Featured Services
 - Planning, Strategies and Program negotiations
 - Site feasibility and SWOT analysis
 - Freight need/mode analysis
 - Operations, Billing, Optimizations and Rail Service Support
 - Equipment—Purchases, Leasing, Repairs
 - Routing efficiency/cycle analysis
 - Freight rate/spread analysis & negotiation
 - Market/opportunity identification

ADM Fob Trucking Group:

- Dry bulk trucking services to create shared efficiencies for customers
- 15 regional offices dedicated to FOB Trucking activities
- All Carriers vetted through a Carrier Safety and Compliance Monitoring program.
- Fast response times, competitive rates and reliable service

ADM Trucking: 3PL services and project cargoes can handle any North American Shipment.

- Services include Truckload, LTL, Liquid Bulk, Flatbed, Heavy Haul, Storage, Drayage and Food Grade.

- Strong US presence aided by ADM's manufacturing operations
- Access to Private Carrier ADM Trucking with 650 Trucks and 1300 Trailers
- Customer facing web tools
- Value Added Services via Customer Services and Backroom Processes
- CTB certified colleagues on staff

ADM International Container Freight: (ADM exports over 50,000 containers from North America annually.)

- Expertise – ADM has expertise in managing all aspects of international container shipments.
- Ranked – ADM is ranked the #26 Top Exporter of containerized cargo by the JOC in 2016.
- Global – ADM has cargo shipping through 206 ports in 83 countries around the world.
- Licensed – ADM has a licensed NVOCC and 3rd party freight provider with the Federal Maritime Commission.
- Invested – ADM is invested in the intermodal supply chain business as the sole-owner of the ADM Intermodal Ramp in Decatur, IL and a Partner in the Midwest Inland Port: www.midwestinlandport.com
- Committed – ADM is committed to helping shippers reach their customers.

ADM Terminal Services:

- Clinton, IA – mile 518 on the upper MS River – property for development available – barge to truck or rail direct transfers – rail service UP, CP, BN
- Camanche, IA – mile 512 on the upper MS River – property for development available – barge to truck or rail direct transfers – rail service CP, BN and reciprocal UP switch
- Creve Coeur, IL – mile 158 on the IL River – property for development available – barge to truck direct transfers – rail service TZPR connecting BN, UP, CN-IC, NS, TP&W, IL Mid, IAIS
- LaSalle, IL – mile 223 on the IL River – limited property available for development – barge to truck direct transfers (conditioning available) – rail service IL Railway to BN
- Ottawa, IL – mile 243 on the IL River – property for development available – barge to truck direct transfers – rail service CSXT
- Morris, IL – mile 264 on the IL River – property in development
- Evansville, IN – mile 792 on the OH River – property for development available – barge to truck direct transfers – rail service CSXT

ADM Grain/Export: (35-40% of grain exported through the center gulf)

- Ama, LA – lm117
- Destrehan, LA – lm121
- Reserve, LA - lm135
- Paulina, LA – lm158
 - Provide a 12 month forecast that allows ARTCo to reliably project barge availability.
 - Network provides 100% ADM control and capacity to respond to all types of logistics and supply chain opportunities/solutions under one management.

Agri Port Services: (Offers load port services for inbound and outbound cargoes.)

- APS is a Joint Venture between Archer Daniels Midland (ADM) and Norton Lilly International (NLI) who is the largest independent agency in North America. Also, NLI is 50% owned by Ultramar, the largest agency in SA.
- In N. A. we deliver services through a network of NLI owned offices in nearly every port. In Brazil, APS delivers services through a network of Ultramar agencies with owned offices in nearly all ports.
- Normal procedure in N.A. or Brazil is for APS to be nominated/appointed as agent of record for all ports. APS then appoints Norton Lilly International to act as our local subagent in NA. In Brazil, APS appoints Rochamar (an Ultramar company). This provides the customer experienced local service together with supervision from APS.
- Customers communicate directly with the local port personnel as well as with APS supervisors once the vessel is nominated using one email address. APS provides constant over site/management and problem solving throughout the port call.
- Rates are competitive—having APS in the string merely adds additional management for the customer and just as importantly, one focal point to address issues, regardless where the port call takes place.

ADM Terminal Services – Clinton, IA
FACILITY INFORMATION SHEET

ADM Terminal Services – Clinton IA Facility

- Location
 - Street Address: 204 15th Ave. South, Clinton, IA
 - Mile 518 Upper Mississippi River
- Highway Service
 - Facility is located approximately 4 blocks south of US Highways 30 and 67
 - US Highway 30
 - Westbound four lanes between Clinton, IA and DeWitt, IA, where it connects to US Highway 61, a four-lane, North-South highway
 - Eastbound is a two lanes connecting to Interstate 88 near Sterling, IL
 - US Highway 67 Southbound connects to Interstate 80 at LeClaire, IA, about 20 miles south of Clinton/Camanche
 - Illinois State Highway 84, just across the Mississippi River bridge at Clinton, runs North and South, connecting with Interstate 80 on the Illinois side of the river, across from LeClaire, IA
- Railroad Service
 - The facility is directly serviced by three Class 1 railroads
 - Burlington Northern Santa Fe
 - Canadian Pacific
 - Union Pacific
 - Daily service as required
- Barge Service
 - ADM Terminals – Clinton is serviced by all major inland barge carriers
 - Our sister company, American River Transportation Company (ARTCO) is a wholly owned subsidiary of ADM
 - ARTCO provides local switching and fleeting service
 - ARTCO itself is one of the largest inland barge carriers, with approximately 2000 barges and 29 linehaul boats working the entire inland waterway system
 - Upper Mississippi River navigation typically begins mid-March and ends early December
- Facility Specs
 - Facility footprint is about 30 acres in total
 - 2 barge offloading docks handling general dry cargo
 - 1 barge loading dock, dry cargo
 - Rail on site to handle up to 50 cars at a time

- Four covered warehouses with approximately 140,000 sq. ft. (all currently occupied)
- All but one warehouse can be reached by conveyor system from barge unload dock
- Approximately 10 acres, in total, open space for ground storage, facility construction, or other development
- Products Handled
 - Any dry bulk
 - Fertilizer
 - Agricultural gypsum
 - Salt
 - Animal feeds
 - Grain and grain co-products
 - Wood chips
 - Supersacks/totes
- Product Handling Equipment
 - Conveying systems for barge offloading/loading, railcar offloading/loading, truck offloading/loading
 - Barge unloading material handler
 - Wheel-loaders
 - Locomotive
 - Trackmobile
- Terminal Services Provided
 - Loading and offloading of
 - Barges
 - Railcars
 - Trucks
 - Direct transfer of product from one conveyance to another
 - Enclosed warehousing
 - Ground storage
 - Truck and rail scales
 - Operating hours 5 days per week, 8 hours per day, additional hours as needed

ADM Logistics --

- Web site: www.admlogistics.com
- River Transportation
- Trucking
- Terminal Services
- Stevedoring
- Steamship Agency

- Deep water vessels
- Supply Chain Management
- Rail Services

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