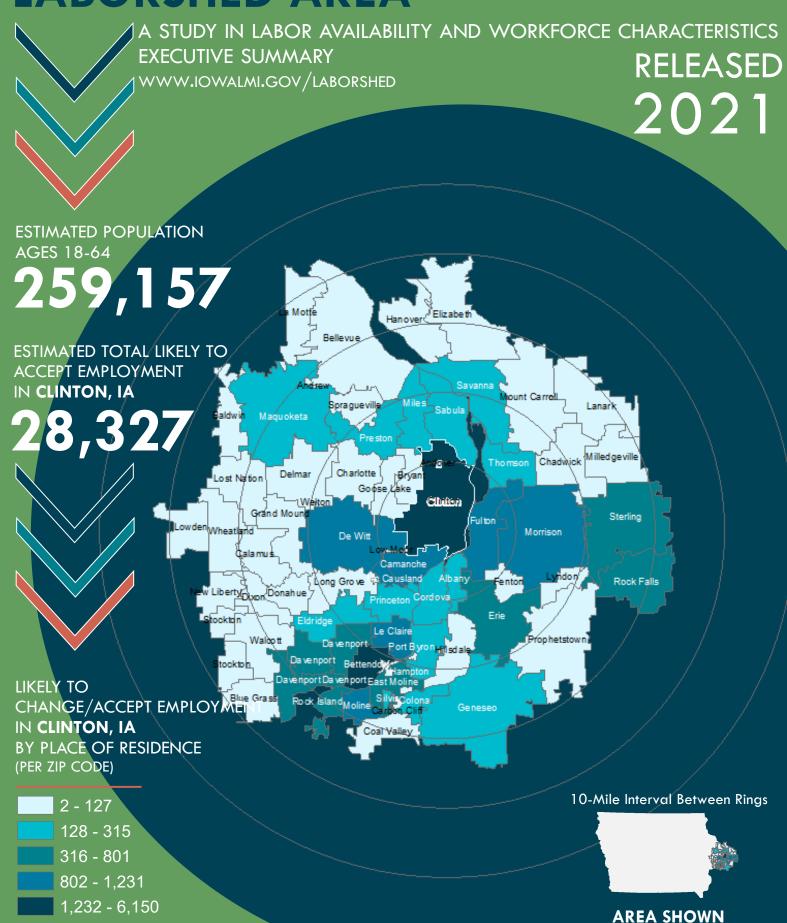
# CLINTON, IOWA

# LABORSHED AREA



A Laborshed area is defined by its commuting pattern and illustrates which communities contribute to an employment center's workforce and at what level. To determine the boundaries of a Laborshed area, local employers supply the residential ZIP codes of each of their employees. The data in this publication reflects characteristics specific to the workforce in the Clinton Laborshed area.

The employed are currently commuting an average of—



### **CLINTON LABORSHED ANALYSIS**

**EMPLOYMENT STATUS (ESTIMATED TOTAL)\*** 

12.8% (33,172) \*Unemployed
3.2% (8,293) Homemakers

6.7% (17,364) Retired

\*Employment status is self-identified by the survey respondent. The unemployment percentage above does not reflect the unemployment rate published by the U.S. Bureau of Labor Statistics, which applies a stricter definition.

Unemployed -



### BREAKOUT OF THE EMPLOYED BY INDUSTRY (ESTIMATED TOTAL)

| Manufacturing, 17.8% (35,658) | Manufacturing, 17.8% (35,658) | Manufacturing, 17.8% (35,658) | Manufacturing, 16.4% (32,854) | Mathcare & Social Services, 15.5% (31,051) | Mathcare & Social Services, 15.5% (19,832) | Mathcare & Social Services, 16,427 | Mathcare & Social Services, 8.2% (16,4227) | Mathcare & Social Services, 4.9% (13,823) | Manufaction, 6.9% (13,823) | Manufaction | Mathcare & Mathcar

Totals may vary due to rounding.

Retired Likely to Accept Employment 33.3%

TOP CURRENT BENEFITS OF FULL-TIME EMPLO

	TOP CURRENT BENE	FITS OF THE EMPLOYED
\$	Health/Medical	92.7%
P	Insurance	
	Dental Coverage	
\$	Pension/	88.2%
77	Retirement/401K	00.2%
À	Paid Vacation	85.9%
7	Life Insurance	84.1%
	Paid Holiday	81.8%
0	Vision Coverage	81.8%
	Disability	75.9%
	Insurance	75.7%
R.	Prescription Drug	66.4%
-X	Coverage	00.4%
G	Flex Spending	E4 E0/
	Account	54.5%

<sup>1</sup>Public Administration, Government <sup>3</sup>Transportation, Communications, & Utilities

<sup>2</sup>Finance, Insurance, & Real Estate <sup>4</sup>Agriculture, Forestry, & Mining

Entertainment & Recreation, 1.1% (2,204)

<sup>4</sup>Agriculture, 2.3% (4,608)

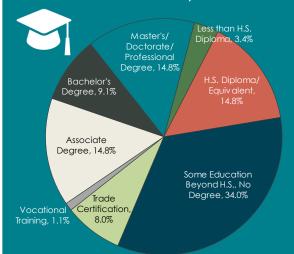
### **EMPLOYED:** LIKELY TO CHANGE

- An estimated 20,888 employed individuals likely to change their current employment situation for an opportunity in Clinton
- Current occupational categories:

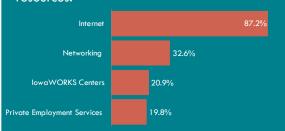
Production, Construction, Material Moving	31.4%
Professional, Paraprofessional, Technical	24.1%
Service	15.7%
Clerical	9.6%
Managerial	9.6%
Sales	9.6%
Agricultural	0.0%

- Current median wages: \$
  - \$17.05/hour and \$65,500/year

  - \$20.00/hour attracts 66%\$22.00/hour attracts 75%
- 81.8% have an education beyond HS



- 30.3% are actively seeking employment
- Most frequently identified job search resources:



Top sites:

· Top newspapers:



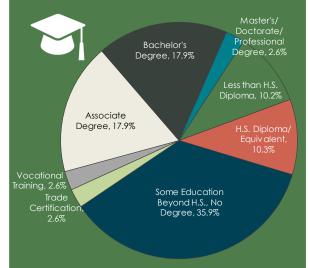
- Commute:
  - Currently commuting an average of 11 miles/16 minutes (one-way) to work
  - · Willing to commute an average of 24 miles/33 minutes (one-way) to work

### **UNEMPLOYED:** LIKELY TO ACCEPT

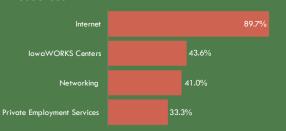
- 2,925 estimated unemployed individuals are likely to accept employment in Clinton
- Former occupational categories:

Production, Construction, Material Moving 35.3% Clerical 29.4% Professional, Paraprofessional, Technical 14.7% Service 11.8% **Managerial** 5.9% Sales 2.9% **Agricultural** 0.0%

- Median wages: \$
  - \$14.00/hour lowest willing to accept
  - \$15.00/hour attracts 66%
  - \$17.40/hour attracts 75%
- 79.5% have an education beyond HS



- 51.3% are actively seeking employment
- Most frequently identified job search resources:



Top sites:

Top newspapers:





- Commute:
  - Willing to commute an average of 23 miles/32 minutes (one-way) to work







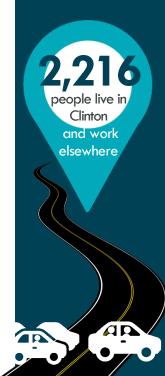
The Laborshed survey collects information regarding the out commute for an employment center.

The out commute for Clinton is estimated at 20.2 percent approximately 2,216 people living in Clinton work in other communities.

Most of those who are out commuting are working in DeWitt, IA and Cordova, IL.

More than onethird (38.9%) of out commuters are likely to change employment (approximately 862 people).

77.8% earn an hourly wage median wage is \$20.30/hour 16.7% earn an annual salary.



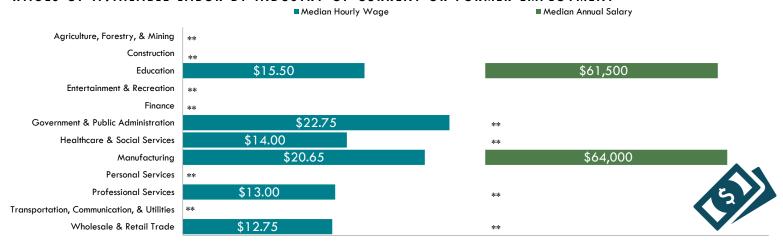
### EDUCATION OF AVAILABLE LABOR BY INDUSTRY OF CURRENT OR FORMER EMPLOYMENT

Data on this page is specific to only those survey respondents that reported they are likely to change or accept employment.

Industry	Education Beyond HS	Some Education Beyond HS, No Degree Obtained	Trade Certification/ Vocational Training	Associate Degree	Bachelor's Degree or Above
Agriculture, Forestry, & Mining	**	**	**	**	**
Construction	100%	66.7%	22.2%	0.0%	11.1%
Education	100%	18.2%	9.1%	18.2%	54.5%
Entertainment & Recreation	**	**	**	**	**
Finance, Insurance, & Real Estate	80.0%	20.0%	0.0%	20.0%	40.0%
Government & Public Administration	100%	70.0%	0.0%	10.0%	20.0%
Healthcare & Social Services	94.1%	35.3%	5.9%	17.6%	35.3%
Manufacturing	71.4%	20.0%	14.3%	17.1%	20.0%
Personal Services	80.0%	20.0%	40.0%	20.0%	0.0%
Professional Services	91.7%	41.7%	0.0%	33.3%	16.7%
Transportation, Communication, & Utilities	100%	100%	0.0%	0.0%	0.0%
Wholesale & Retail Trade	64.3%	32.1%	3.6%	14.3%	14.3%

Top percentages among industries per education level are highlighted in the table. \*\*Insufficient survey data/refused

### WAGES OF AVAILABLE LABOR BY INDUSTRY OF CURRENT OR FORMER EMPLOYMENT



\*\*Insufficient survey data/refused. A lack of data for a particular industry is not necessarily indicative that there were no (or few) individuals surveyed within that industry. Rather, it may be that there simply were no respondents within that industry that also reported that they are likely to change or accept employment.

Note: A wide variety of occupations are included within these industry categories. Industry classification is based upon the respondent's reported current or former employer. Two respondents that work for a manufacturer will be classified within the manufacturing industry even if, for example, one respondent is a custodian and the other is an accountant.

### UNDEREMPLOYMENT

The underemployed are working fewer than 35 hours per week but desire more hours (**inadequate hours**); in positions that do not meet their skill or education level, or have worked for higher wages at previous employment (**mismatch of skills**); or are earning wages equal to or less than the national poverty level and work 35 or more hours per week (**low income**).

	Percent Surveyed	Estimated Total		Percent Surveyed	Estimated Total
Inadequate Hours	2.7%	564	Mismatch of Skills	4.4%	919
\$ Low Income	0.2%	42	\( \sqrt{total} \)	6.7%	1,399

†Individuals may be underemployed for more than one reason but are counted only once for total estimated underemployment.

Note: To be counted as underemployed in any category an individual must be currently employed and likely to change their current employment situation.



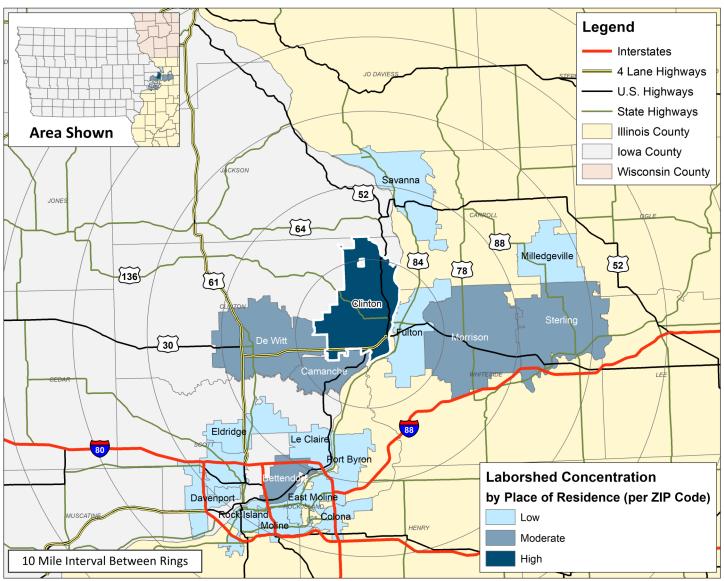


# LABOR CHARACTERISTICS ADVANCED MANUFACTURING



### **CLINTON LABORSHED AREA**

CONCENTRATION OF RESPONDENTS WITHIN THE LABORSHED AREA WITH TRANSFERABLE EXPERIENCE/SKILLS BY PLACE OF RESIDENCE



Workers who have transferable experience/skills in the industry are currently commuting an average of 15 miles one way for work. Those who are likely to change/accept employment are willing to commute an average of 26 miles one way for the right employment opportunity.

FOR MORE INFORMATION REGARDING THE CLINTON, IA LABORSHED, CONTACT:



# ABOR CHARACTERISTICS ADVANCED MANUFACTURING



- Assemblers & Fabricators, All Other 641
- Chemical Equipment Operators & Tenders 643
- Cutting, Punching, & Press Machine Operators 642
- Electricians 3,845
- Engineers, All Other 4,485
- Heavy & Tractor-Trailer Truck Drivers 3,846
- Industrial Machinery Mechanics 1,283
- Industrial Production Managers 1,281
- Industrial Truck & Tractor Operators 644
- Inspectors, Testers, Sorters, Samplers, & Weighers 3,204
- Installation, Maintenance, & Repair Workers 4,486
- Laborers & Freight, Stock, & Material Movers, Hand 1,285
- Mechanical Drafters 638
- Millwrights 639
- Multiple Machine Tool Operators 1,284
- Production Workers, All Other 10,254
- Supervisors of Mechanics, Installers, & Repairers 1,282
- Supervisors of Production & Operating Workers 2,564
- Team Assemblers 640
- Welders, Cutters, Solderers, & Brazers 3,203

### AN ESTIMATED TOTAL OF 47,426 PEOPLE IN THE LABORSHED AREA

### **UNDEREMPLOYMENT** (ESTIMATED):

- Low hours 1.4% (54)
- Low income 1.4% (54)
- Mismatch of skills 4.1% (157)

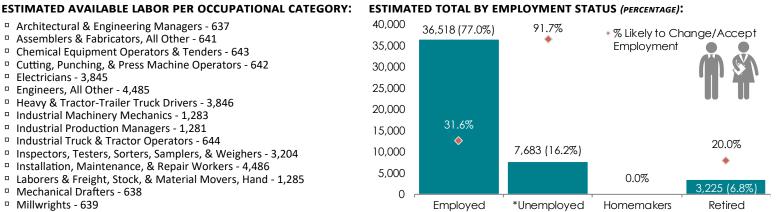
84.

Dental Cov erage, Life Insurance, Paid Vacation, 82.

erage,

Total - 5.4% (206)

(Individuals counted only once when estimating Total Underemployment.)



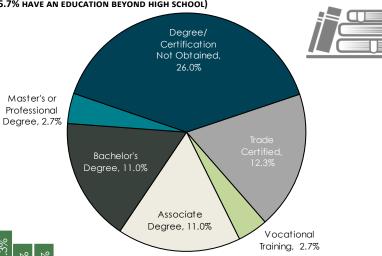
<sup>\*</sup>Employment status is self-identified by the survey respondent. The unemployment percentage does not reflect the unemployment rate published by the U.S. Bureau of Labor Statistics, which applies a stricter definition.

### **EMPLOYMENT STATS:**

- 74.0% paid an hourly wage
- 97.3% are/were employed full-time
- 2.7% are/were employed part-time
- 4.8% are/were self-employed
- □ 10.7% hold two or more jobs
- Currently working an average of 45 hours/week

### **EDUCATIONAL LEVEL:**

(65.7% HAVE AN EDUCATION BEYOND HIGH SCHOOL)



### **CURRENT BENEFITS:**

Pension/Retirement/401k, 91.4% Paid Holidays, 88.6% Health/MedicalInsurance,

Disability Insurance, 77. Prescription Drug Cov erage,

Wellness Program, 51.

### **DESIRED BENEFITS:**

Health/MedicalInsurance, 100% Paid Holidays, 96.7% Dental Coverage, 93.3% Paid Vacation, 93.3% Pension/Retirement/401k, 93.3% ision Cov erage, 93.3%/ Disability Insurance, 83.3% Life Insurance, 80.0% Prescription Drug Cov erage, 80.0% ncentive Reward Programs, 70.0%

### **TOP JOB SEARCH RESOURCES:**

(For those seeking employment opportunities, by use.)

- Internet 78.9%
- www.indeed.com
- www.linkedin.com
- www.monster.com
- Networking through friends, family or acquaintances - 33.8%
- IowaWORKS Centers 23.9%
- Private Employment Services - 18.3%

### **WORKPLACE FLEXIBILITY:**

- Varied shifts 42.9%
- Job teams 14.3%
- Cross-training 0.0%
- Job sharing 0.0%
- Seasonal work 11.1%
- Temporary work 11.1%



# \*\*ADVANCED MANUFACTURING

OCCUPATION	OCCUPATIONAL	MEAN	ENTRY	EXPERIENCED	MEDIAN	MEAN ANNUAL		
OCCUPATION	CODE	WAGE	WAGE	WAGE	WAGE	SALARY		
Adhesive Bonding Machine Operators and Tenders	51-9191	\$20.13	\$15.43	\$22.48	\$21.17	\$41,874		
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	\$22.72	\$14.74	\$26.71	\$22.32	\$47,257		
Chemical Equipment Operators and Tenders	51-9011	\$32.31	\$25.35	\$35.78	\$33.63	\$67,200		
Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders	51-9192	\$14.83	\$11.51	\$16.49	\$14.02	\$30,845		
Computer Hardware Engineers	17-2061	\$49.37	\$28.07	\$60.02	\$51.36	\$102,689		
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal	51-4031	\$18.02	\$13.87	\$20.09	\$17.71	\$37,478		
and Plastic	31-4031	\$16.02	\$15.67	\$20.09	\$17.71	\$37,476		
Electrical and Electronic Engineering Technicians	17-3023	\$34.26	\$24.99	\$38.90	\$34.84	\$71,270		
Electrical and Electronics Repairers, Commercial and Industrial Equipment	49-2094	\$27.60	\$20.31	\$31.24	\$28.52	\$57,403		
Electrical Engineers	17-2071	\$51.03	\$36.55	\$58.26	\$49.20	\$106,136		
Electricians	47-2111	\$28.19	\$17.37	\$33.60	\$27.71	\$58,632		
Electro-Mechanical Technicians	17-3024	\$29.23	\$16.81	\$35.43	\$28.74	\$60,790		
Electronic Equipment Installers and Repairers, Motor Vehicles	49-2096	\$15.99	\$11.45	\$18.25	\$17.22	\$33,250		
Electronics Engineers, Except Computer	17-2072	\$42.89	\$32.95	\$47.86	\$41.25	\$89,205		
Engineers, All Other	17-2199	\$44.53	\$27.97	\$52.81	\$41.65	\$92,619		
Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	51-4021	\$25.59	\$19.66	\$28.56	\$27.27	\$53,231		
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	\$33.26	\$22.07	\$38.85	\$32.37	\$69,171		
First-Line Supervisors of Production and Operating Workers	51-1011	\$30.39	\$20.28	\$35.45	\$29.19	\$63,220		
Forging Machine Setters, Operators, and Tenders, Metal and Plastic	51-4022	\$17.96	\$15.63	\$19.12	\$17.56	\$37,353		
Foundry Mold and Coremakers	51-4071	\$19.64	\$14.83	\$22.05	\$18.22	\$40,860		
Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders	51-9051	\$18.28	\$13.69	\$20.57	\$17.91	\$38,012		
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4033	\$17.68	\$13.32	\$19.86	\$17.22	\$36,771		
Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic	51-4191	\$18.02	\$14.68	\$19.69	\$17.43	\$37,479		
HelpersProduction Workers	51-9198	\$16.26	\$11.73	\$18.52	\$16.22	\$33,812		
Industrial Engineering Technicians	17-3026	\$30.11	\$20.38	\$34.97	\$28.29	\$62,620		
Industrial Engineers	17-2112	\$42.42	\$31.52	\$47.87	\$39.69	\$88,239		
Industrial Machinery Mechanics	49-9041	\$25.76	\$18.52	\$29.39	\$26.01	\$53,590		
Industrial Production Managers	11-3051	\$53.53	\$34.01	\$63.30	\$48.44	\$111,352		
Industrial Truck and Tractor Operators	53-7051	\$19.95	\$16.41	\$21.72	\$19.63	\$41,496		
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	\$23.07	\$15.53	\$26.84	\$21.80	\$47,990		
Installation, Maintenance, and Repair Workers, All Other	49-9099	\$24.20	\$16.10	\$28.25	\$26.11	\$50,335		
Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4034	\$19.95	\$14.65	\$22.60	\$19.69	\$41,490		
Machine Feeders and Offbearers	53-7063	\$23.85	\$14.94	\$28.31	\$22.66	\$49,614		
Machinists	51-4041	\$22.08	\$15.53	\$25.35	\$21.30	\$45,922		
Maintenance and Repair Workers, General	49-9071	\$21.10	\$13.83	\$24.74	\$20.24	\$43,896		
Maintenance Workers, Machinery	49-9043	\$28.13	\$19.28	\$32.55	\$26.70	\$58,506		
Material Moving Workers, All Other	53-7199	\$21.54	\$15.47	\$24.58	\$21.50	\$44,805		
Materials Engineers	17-2131	\$48.46	\$35.18	\$55.10	\$50.32	\$100,794		
Mechanical Drafters	17-3013	\$33.97	\$23.96	\$38.98	\$32.02	\$70,657		
Mechanical Engineering Technicians	17-3027	\$26.37	\$18.72	\$30.20	\$24.80	\$54,854		
Mechanical Engineers	17-2141	\$43.25	\$29.50	\$50.13	\$41.40	\$89,958		
Metal Workers and Plastic Workers, All Other	51-4199	\$29.68	\$20.92	\$34.06	\$31.97	\$61,739		
Metal-Refining Furnace Operators and Tenders	51-4051	\$19.56	\$15.71	\$21.48	\$18.74	\$40,682		
Millwrights	49-9044	\$32.05	\$19.54	\$38.31	\$31.90	\$66,671		
Mixing and Blending Machine Setters, Operators, and Tenders	51-9023	\$20.01	\$13.68	\$23.17	\$19.14	\$41,619		
Model Makers, Metal and Plastic	51-4061	\$28.40	\$21.49	\$31.86	\$25.41	\$59,078		
Molders, Shapers, and Casters, Except Metal and Plastic	51-9195	\$20.63	\$14.37	\$23.76	\$18.72	\$42,913		
Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	51-4081	\$18.88	\$14.27	\$21.18	\$18.21	\$39,264		
Packaging and Filling Machine Operators and Tenders	51-9111	\$20.54	\$12.57	\$24.52	\$18.06	\$42,717		
Plant and System Operators, All Other	51-8099	\$34.37	\$27.18	\$37.96	\$34.71	\$71,483		
Pourers and Casters, Metal	51-4052	\$21.78	\$14.30	\$25.52	\$22.90	\$45,311		
Production Workers, All Other	51-9199	\$18.74	\$10.43	\$22.90	\$18.10			
Rolling Machine Setters, Operators, and Tenders, Metal and Plastic	51-4023	\$19.32	\$14.48	\$21.73	\$19.10	\$40,178		
Structural Metal Fabricators and Fitters Tool and Die Makers	51-2041	\$20.00	\$16.60	\$21.71	\$19.31	\$41,606		
Tool and Die Makers Tool Crinders, Filers, and Sharpeners	51-4111	\$25.66	\$19.40	\$28.80	\$25.66			
Tool Grinders, Filers, and Sharpeners	51-4194	\$20.56	\$14.51	\$23.58	\$18.53	\$42,756		
Water and Wastewater Treatment Plant and System Operators Welders, Cutters, Solderers, and Brazers	51-8031	\$24.79 \$20.43	\$14.31	\$30.04 \$22.58	\$26.00 \$19.43	\$51,572 \$42,485		
weruers, cutters, soruerers, and brazers	51-4121	\$20.43	\$16.13	\$22.58	\$19.43	\$4 <b>2,</b> 485		

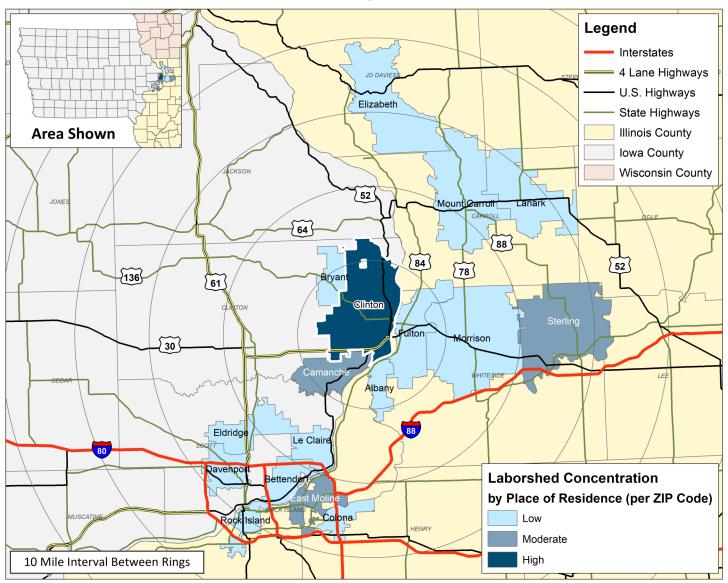
The 2021 lowa Wage data for the Clinton Laborshed area was produced by the Labor Force & Occupational Analysis Bureau to provide communities local information on wages by occupation. The source of the wage and employment data is based on the May 2020 OES estimates. Additional occupational wage and employment data can be found at www.iowalmi.gov/laborshed.

# LABOR CHARACTERISTICS BIOTECHNOLOGY



### **CLINTON LABORSHED AREA**

CONCENTRATION OF RESPONDENTS WITHIN THE LABORSHED AREA WITH TRANSFERABLE EXPERIENCE/SKILLS BY PLACE OF RESIDENCE



Workers who have transferable experience/skills in the industry are currently commuting an average of 11 miles one way for work. Those who are likely to change/accept employment are willing to commute an average of 26 miles one way for the right employment opportunity.

FOR MORE INFORMATION REGARDING THE CLINTON, IA LABORSHED, CONTACT:



## **BIOTECHNOLOGY**

### **ESTIMATED AVAILABLE LABOR PER OCCUPATIONAL CATEGORY:**

- Architectural & Engineering Managers 641
- Chemical Equipment Operators & Tenders 645
- Engineers, All Other 4,504
- Environmental Scientists & Specialists, Including Health 642
- Farmers, Ranchers, & Other Agricultural Managers 2,573
- Farmworkers, Farm, Ranch, & Aquacultural Animals 644
- Industrial Production Managers 1,287
- Inspectors, Testers, Sorters, Samplers, & Weighers 3,217
- Life, Physical, & Social Science Technicians, All Other 1,288
- Supervisors of Production & Operating Workers 2,574
- Veterinary Technologists & Technicians 643

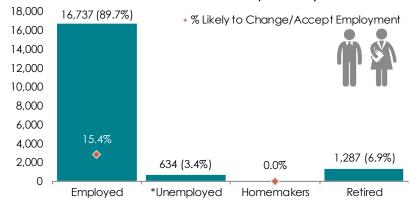
AN ESTIMATED TOTAL OF 18,658 PEOPLE IN THE LABORSHED AREA

### **UNDEREMPLOYMENT** (ESTIMATED):

- Low hours 3.4% (51)
- Low income 0.0%
- Mismatch of skills 0.0%
- Total 3.4% (51)

(Individuals counted only once when estimating Total Underemployment.)

### **ESTIMATED TOTAL BY EMPLOYMENT STATUS (PERCENTAGE):**



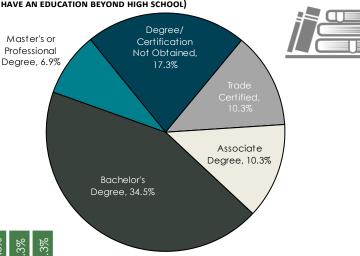
\*Employment status is self-identified by the survey respondent. The unemployment percentage does not reflect the unemployment rate published by the U.S. Bureau of Labor Statistics, which applies a stricter definition.

### **EMPLOYMENT STATS:**

- 51.7% paid an annual salary
- 93.1% are/were employed full-time
- 6.9% are/were employed part-time
- 13.8% are/were self-employed
- □ 11.5% hold two or more jobs
- Currently working an average of 46 hours/week

### **EDUCATIONAL LEVEL:**

(79.3% HAVE AN EDUCATION BEYOND HIGH SCHOOL)



### **CURRENT BENEFITS:**

Health/Medical Insurance, 95.79 Dental Cov erage, 95.7 Paid Holidays, 95. Life Insurance,

Paid Vacation,

87.

Cov erage,

Disability Insurance,

Pension/Retirement/401k, 82.

73.9%

Prescription Drug Cov erage,

Employee Discount, 60.9%

### **DESIRED BENEFITS:**

Vision Cov erage, 100% Dental Cov erage, 1009 Paid Vacation, 1009 Health/MedicalInsurance, 1

Life Insurance, 83.3% Disability Insurance, 83.3%

83.3% paid Holidays, 83.3% Pension/Retirement/401k, 83.3% Prescription Drug Cov erage,

### **TOP JOB SEARCH RESOURCES:**

(For those seeking employment opportunities, by use.)

- Internet 62.1%
  - www.indeed.com
  - www.linkedin.com
  - www.monster.com
- Networking through friends, family or acquaintances - 24.1%
- Private Employment Services - 17.2%
- IowaWORKS Centers 13.8%

### **WORKPLACE FLEXIBILITY:**

- Job sharing 33.3%
- Job teams 33.3%
- Cross-training 0.0%
- Job teams 0.0%
- Seasonal work 0.0%
- Temporary work 0.0%





## **BIOTECHNOLOGY**

OCCUPATION	OCCUPATIONAL CODE	MEAN WAGE	ENTRY WAGE	EXPERIENCED WAGE	MEDIAN WAGE	MEAN ANNUAL SALARY
Agricultural Inspectors	45-2011	\$23.28	\$17.44	\$26.20	\$23.08	\$48,426
Architectural and Engineering Managers	11-9041	\$65.59	\$49.44	\$73.67	\$64.42	\$136,434
Biological Scientists, All Other	19-1029	\$38.40	\$28.94	\$43.14	\$38.48	\$79,879
Biological Technicians	19-4021	\$22.40	\$15.05	\$26.08	\$18.89	\$46,597
Chemical Equipment Operators and Tenders	51-9011	\$32.31	\$25.35	\$35.78	\$33.63	\$67,200
Chemical Technicians	19-4031	\$27.57	\$18.90	\$31.91	\$28.01	\$57,352
Chemists	19-2031	\$33.15	\$21.67	\$38.89	\$31.72	\$68,959
Dietetic Technicians	29-2051	\$13.63	\$11.24	\$14.82	\$13.44	\$28,343
Dietitians and Nutritionists	29-1031	\$26.83	\$20.58	\$29.96	\$26.68	\$55,816
Engineers, All Other	17-2199	\$44.53	\$27.97	\$52.81	\$41.65	\$92,619
Environmental Engineering Technicians	17-3025	\$29.85	\$18.23	\$35.66	\$29.11	\$62,087
Environmental Engineers	17-2081	\$45.25	\$33.92	\$50.92	\$45.46	\$94,127
Environmental Scientists and Specialists, Including Health	19-2041	\$36.63	\$22.77	\$43.56	\$34.85	\$76,187
Farmworkers and Laborers, Crop, Nursery, and Greenhouse	45-2092	\$17.08	\$12.08	\$19.58	\$15.19	\$35,530
Farmworkers, Farm, Ranch, and Aquacultural Animals	45-2093	\$21.62	\$13.34	\$25.76	\$19.55	\$44,966
First-Line Supervisors of Farming, Fishing, and Forestry Workers	45-1011	\$22.96	\$21.75	\$23.56	\$22.60	\$47,753
First-Line Supervisors of Production and Operating Workers	51-1011	\$30.39	\$20.28	\$35.45	\$29.19	\$63,220
Food Scientists and Technologists	19-1012	\$35.52	\$20.74	\$42.91	\$30.58	\$73,875
Foresters	19-1032	\$30.31	\$28.38	\$31.27	\$29.61	\$63,043
Graders and Sorters, Agricultural Products	45-2041	\$13.76	\$9.52	\$15.89	\$12.30	\$28,630
Industrial Engineers	17-2112	\$42.42	\$31.52	\$47.87	\$39.69	\$88,239
Industrial Production Managers	11-3051	\$53.53	\$34.01	\$63.30	\$48.44	\$111,352
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	\$23.07	\$15.53	\$26.84	\$21.80	\$47,990
Life, Physical, and Social Science Technicians, All Other	19-4099	\$21.33	\$12.22	\$25.89	\$19.37	\$44,366
Natural Sciences Managers	11-9121	\$73.00	\$38.78	\$90.11	\$62.78	\$151,840
Nuclear Medicine Technologists	29-2033	\$35.93	\$28.45	\$39.67	\$35.50	\$74,738
Plant and System Operators, All Other	51-8099	\$34.37	\$27.18	\$37.96	\$34.71	\$71,483
Soil and Plant Scientists	19-1013	\$34.37	\$22.28	\$40.41	\$29.50	\$71,490
Veterinary Technologists and Technicians	29-2056	\$16.12	\$13.18	\$17.58	\$15.54	\$33,522
Water and Wastewater Treatment Plant and System Operators	51-8031	\$24.79	\$14.31	\$30.04	\$26.00	\$51,572

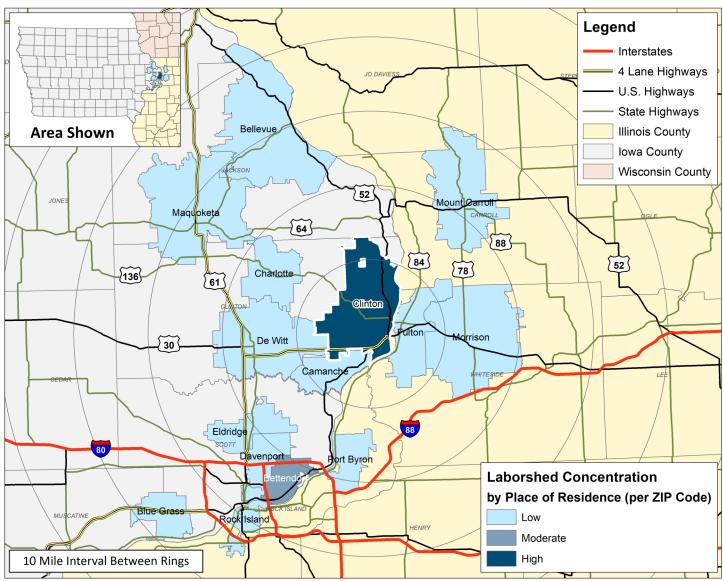
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### **CLINTON LABORSHED AREA**

CONCENTRATION OF RESPONDENTS WITHIN THE LABORSHED AREA WITH TRANSFERABLE EXPERIENCE/SKILLS BY PLACE OF RESIDENCE



Workers who have transferable experience/skills in the industry are currently commuting an average of 7 miles one way for work. Those who are likely to change/accept employment are willing to commute an average of 15 miles one way for the right employment opportunity.

FOR MORE INFORMATION REGARDING THE CLINTON, IA LABORSHED, CONTACT:



# **FINANCIAL SERVICES**

### **ESTIMATED AVAILABLE LABOR PER OCCUPATIONAL CATEGORY:**

- Accountants & Auditors 2,558
- Bill & Account Collectors 1,278
- Billing & Posting Clerks 1,919
- Bookkeeping, Accounting, & Auditing Clerks 3,838
- Credit Authorizers, Checkers, & Clerks 1,279
- Customer Service Representatives 4,477
- Financial Managers 3,837
- Financial Specialists, All Other 638
- Insurance Claims & Policy Processing Clerks 642
- Loan Interviewers & Clerks 641
- Securities, Commodities, & Financial Services Sales Agents 639
- Supervisors of Office & Administrative Support Workers 7,675
- Tellers 640

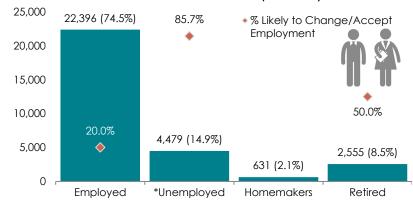
### AN ESTIMATED TOTAL OF 30,061 PEOPLE IN THE LABORSHED AREA

### **UNDEREMPLOYMENT** (ESTIMATED):

- Low hours 6.4% (155)
- Low income 0.0%
- Mismatch of skills 4.3% (104)
- Total 8.5% (206)

(Individuals counted only once when estimating Total Underemployment.)

### **ESTIMATED TOTAL BY EMPLOYMENT STATUS (PERCENTAGE):**



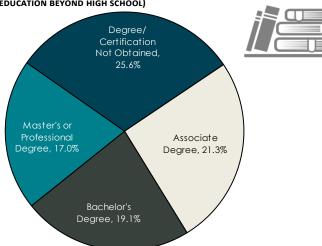
<sup>\*</sup>Employment status is self-identified by the survey respondent. The unemployment percentage does not reflect the unemployment rate published by the U.S. Bureau of Labor Statistics, which applies a stricter definition.

### **EMPLOYMENT STATS:**

- 61.7% paid an hourly wage
- 80.4% are/were employed full-time
- 19.6% are/were employed part-time
- 13.9% are/were self-employed
- 2.9% hold two or more jobs
- Currently working an average of 40 hours/week

### **EDUCATIONAL LEVEL:**

(83.0% HAVE AN EDUCATION BEYOND HIGH SCHOOL)



### **CURRENT BENEFITS:**

Health/MedicalInsurance, 95.1% Dental Cov erage, 87.8% Pension/Retirement/401k, 85.4% 78.0% Paid Vacation, ife Insurance, Paid Holidays, 68.3% Cov erage, Disability Insurance, 56.1% Flex Spending, 51.2% Prescription Drug Cov erage, 48.8%

### **DESIRED BENEFITS:**

Paid Vacation, 100% Paid Holidays, 93.8% ealth/MedicalInsurance, 87.5% Dental Cov erage, 81.3% Flextime, 75.0% Cov erage, 75.0% Prescription Drug Cov erage, 75.0% Pension/Retirement/401k, 75.0%

### **TOP JOB SEARCH RESOURCES:**

(For those seeking employment opportunities, by use.)

- Internet 83.0%
  - www.indeed.com
  - www.linkedin.com
  - www.facebook.com
- Networking through friends, family or acquaintances - 38.3%
- IowaWORKS Centers 25.5%
- Private Employment Services - 19.1%

### **WORKPLACE FLEXIBILITY:**

- Cross-training 0.0%
- Job sharing 0.0%
- Job teams 0.0%
- Varied shifts 0.0%
- Seasonal work 0.0% Temporary work - 0.0%



# **TINANCIAL SERVICES**

OCCUPATION	OCCUPATIONAL CODE	MEAN WAGE	ENTRY WAGE	EXPERIENCED WAGE	MEDIAN WAGE	MEAN ANNUAL SALARY
Accountants and Auditors	13-2011	\$33.44	\$21.74	\$39.29	\$30.07	\$69,559
Actuaries	15-2011	\$54.65	\$36.52	\$63.72	\$50.96	\$113,680
Bill and Account Collectors	43-3011	\$17.79	\$13.31	\$20.03	\$15.41	\$37,001
Billing and Posting Clerks	43-3021	\$18.47	\$14.37	\$20.51	\$17.86	\$38,409
Bookkeeping, Accounting, and Auditing Clerks	43-3031	\$19.25	\$12.73	\$22.51	\$18.48	\$40,042
Brokerage Clerks	43-4011	\$23.32	\$16.50	\$26.72	\$21.96	\$48,498
Claims Adjusters, Examiners, and Investigators	13-1031	\$30.23	\$20.26	\$35.21	\$28.68	\$62,869
Compliance Officers	13-1041	\$31.95	\$20.13	\$37.87	\$29.85	\$66,464
Computer and Information Systems Managers	11-3021	\$59.15	\$39.59	\$68.93	\$56.53	\$123,034
Credit Analysts	13-2041	\$40.96	\$23.26	\$49.80	\$35.51	\$85,189
Credit Counselors	13-2071	\$19.91	\$14.61	\$22.57	\$19.22	\$41,420
Customer Service Representatives	43-4051	\$18.91	\$12.32	\$22.21	\$17.45	\$39,330
Financial Clerks, All Other	43-3099	\$21.52	\$15.82	\$24.37	\$21.21	\$44,761
Financial Examiners	13-2061	\$38.00	\$22.56	\$45.73	\$33.66	\$79,047
Financial Managers	11-3031	\$55.44	\$32.59	\$66.87	\$49.90	\$115,320
First-Line Supervisors of Non-Retail Sales Workers	41-1012	\$38.58	\$24.57	\$45.59	\$34.92	\$80,252
First-Line Supervisors of Office and Administrative Support Workers	43-1011	\$26.95	\$17.35	\$31.75	\$25.39	\$56,062
Insurance Claims and Policy Processing Clerks	43-9041	\$19.39	\$15.26	\$21.45	\$18.85	\$40,328
Insurance Sales Agents	41-3021	\$32.19	\$14.97	\$40.80	\$24.26	\$66,957
Insurance Underwriters	13-2053	\$33.56	\$21.75	\$39.47	\$31.10	\$69,812
Loan Interviewers and Clerks	43-4131	\$19.65	\$15.74	\$21.60	\$19.08	\$40,865
Loan Officers	13-2072	\$35.34	\$20.98	\$42.51	\$31.96	\$73,498
New Accounts Clerks	43-4141	\$18.65	\$13.69	\$21.13	\$18.17	\$38,792
Personal Financial Advisors	13-2052	\$43.26	\$18.74	\$55.53	\$32.23	\$89,991
Securities, Commodities, and Financial Services Sales Agents	41-3031	\$31.38	\$17.42	\$38.36	\$23.57	\$65,267
Statistical Assistants	43-9111	\$35.38	\$24.43	\$40.85	\$31.16	\$73,586
Statisticians	15-2041	\$28.56	\$15.58	\$35.04	\$23.44	\$59,398
Telemarketers	41-9041	\$14.23	\$10.87	\$15.91	\$13.83	\$29,590
Tellers	43-3071	\$14.47	\$11.56	\$15.93	\$14.57	\$30,105

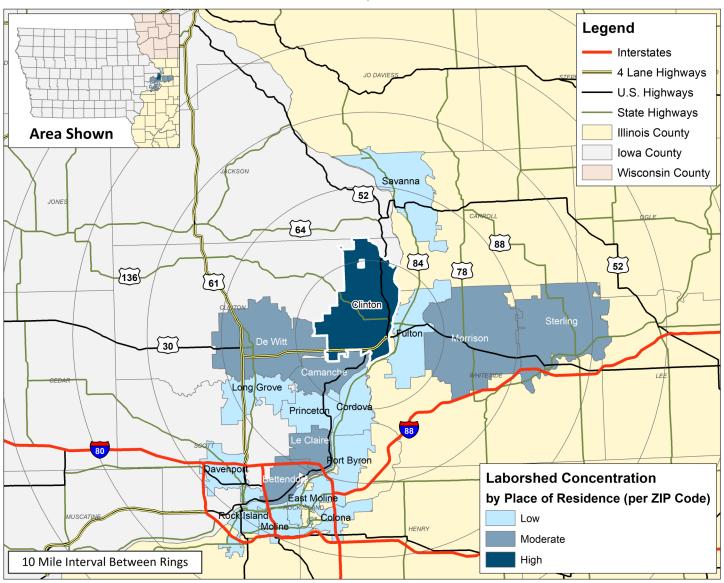
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# LABOR CHARACTERISTICS WAREHOUSE & DISTRIBUTION



### **CLINTON LABORSHED AREA**

CONCENTRATION OF RESPONDENTS WITHIN THE LABORSHED AREA WITH TRANSFERABLE EXPERIENCE/SKILLS BY PLACE OF RESIDENCE



Workers who have transferable experience/skills in the industry are currently commuting an average of 13 miles one way for work. Those who are likely to change/accept employment are willing to commute an average of 24 miles one way for the right employment opportunity.

FOR MORE INFORMATION REGARDING THE CLINTON, IA LABORSHED, CONTACT:



# **WAREHOUSE & DISTRIBUTION**

### **ESTIMATED AVAILABLE LABOR PER OCCUPATIONAL CATEGORY:**

- Automotive Body & Related Repairers 638
- Automotive Service Technicians & Mechanics 1,277
- Dispatchers, Except Police, Fire, & Ambulance 636
- Heavy & Tractor-Trailer Truck Drivers 3,829
- Industrial Machinery Mechanics 1,278
- Industrial Truck & Tractor Operators 641
- Inspectors, Testers, Sorters, Samplers, & Weighers 3,191
- Installation, Maintenance, & Repair Workers 4,467
- Laborers & Freight, Stock, & Material Movers, Hand 1,279
- Logisticians 1,275
- Production Workers, All Other - 10,212
- Shipping, Receiving, & Traffic Clerks 637
- Supervisors of Mechanics, Installers, & Repairers 1,276
- Supervisors of Production & Operating Workers 2,553
- Team Assemblers 639
- Transportation Workers, All Other 640

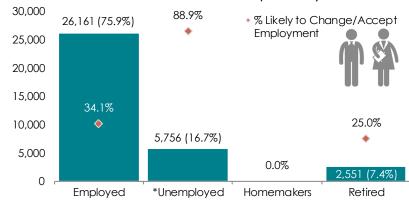
### AN ESTIMATED TOTAL OF 34,468 PEOPLE IN THE LABORSHED AREA

### **UNDEREMPLOYMENT** (ESTIMATED):

- Low hours 1.9% (53)
- Low income 1.9% (53)
- Mismatch of skills 3.7% (103)
- Total 5.6% (156)

(Individuals counted only once when estimating Total Underemployment.)

### **ESTIMATED TOTAL BY EMPLOYMENT STATUS (PERCENTAGE):**



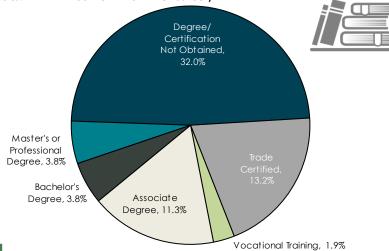
<sup>\*</sup>Employment status is self-identified by the survey respondent. The unemployment percentage does not reflect the unemployment rate published by the U.S. Bureau of Labor Statistics, which applies a stricter definition.

### **EMPLOYMENT STATS:**

- 79.2% paid an hourly wage
- 96.3% are/were employed full-time
- 3.7% are/were employed part-time
- 11.1% are/were self-employed
- 7.5% hold two or more jobs
- Currently working an average of 45 hours/week

### **EDUCATIONAL LEVEL:**

(66.0% HAVE AN EDUCATION BEYOND HIGH SCHOOL)



### **CURRENT BENEFITS:**

paid Vacation, 89.6%

89

83.

erage,

**Dental Cov** 

Insurance,

Life

75.0%

Disability Insurance, Vision Cov erage,

Prescription Drug Cov erage, 64.6%

Wellness Program, 60.4%

Pension/Retirement/401k,

Paid Holidays, 91. Health/MedicalInsurance, 91.

### **DESIRED BENEFITS:**

Health/Medical Insurance, 100% Paid Holidays, 95.7% 91.3% Dental Coverage, Paid Vacation, Coverage, Prescription Drug Coverage, 73.9% Life Insurance, 73.9% Disability Insurance, Employee Discount, 69.6% ncentive Reward Programs, 69.6%

### **TOP JOB SEARCH RESOURCES:**

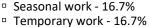
(For those seeking employment opportunities, by use.)

- Internet 80.8%
  - www.indeed.com

  - www.monster.com
- Networking through friends, family or acquaintances - 36.5%
- IowaWORKS Centers 21.2%
- Newspapers 17.3%
- □ Private Employment Service –17.3%

### **WORKPLACE FLEXIBILITY:**

- Varied shifts 40.0%
- Job teams 16.7%
- Cross-training 0.0%
- Job sharing 0.0%









# **WAREHOUSE & DISTRIBUTION**

OCCUPATION	OCCUPATIONAL CODE	MEAN WAGE	ENTRY WAGE	EXPERIENCED WAGE	MEDIAN WAGE	MEAN ANNUAL SALARY
Aircraft Mechanics and Service Technicians	49-3011	\$27.78	\$17.32	\$33.02	\$27.53	\$57,791
Automotive Body and Related Repairers	49-3021	\$22.60	\$14.99	\$26.41	\$21.70	\$47,018
Automotive Service Technicians and Mechanics	49-3023	\$21.07	\$14.12	\$24.55	\$20.67	\$43,827
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	\$22.72	\$14.74	\$26.71	\$22.32	\$47,257
Cargo and Freight Agents	43-5011	\$21.47	\$15.60	\$24.41	\$20.03	\$44,664
Cleaners of Vehicles and Equipment	53-7061	\$13.43	\$9.98	\$15.15	\$12.61	\$27,926
Conveyor Operators and Tenders	53-7011	\$17.24	\$13.45	\$19.14	\$17.01	\$35,866
Dispatchers, Except Police, Fire, and Ambulance	43-5032	\$19.99	\$13.16	\$23.41	\$18.80	\$41,584
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	\$33.26	\$22.07	\$38.85	\$32.37	\$69,171
First-Line Supervisors of Production and Operating Workers	51-1011	\$30.39	\$20.28	\$35.45	\$29.19	\$63,220
Heavy and Tractor-Trailer Truck Drivers	53-3032	\$21.08	\$15.66	\$23.79	\$19.88	\$43,846
HelpersInstallation, Maintenance, and Repair Workers	49-9098	\$18.96	\$11.53	\$22.68	\$17.05	\$39,446
HelpersProduction Workers	51-9198	\$16.26	\$11.73	\$18.52	\$16.22	\$33,812
Industrial Machinery Mechanics	49-9041	\$25.76	\$18.52	\$29.39	\$26.01	\$53,590
Industrial Truck and Tractor Operators	53-7051	\$19.95	\$16.41	\$21.72	\$19.63	\$41,496
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	\$23.07	\$15.53	\$26.84	\$21.80	\$47,990
Installation, Maintenance, and Repair Workers, All Other	49-9099	\$24.20	\$16.10	\$28.25	\$26.11	\$50,335
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	\$16.54	\$11.54	\$19.04	\$16.05	\$34,399
Light Truck or Delivery Services Drivers	53-3033	\$16.00	\$9.94	\$19.04	\$14.74	\$33,288
Logisticians	13-1081	\$39.59	\$25.76	\$46.50	\$38.91	\$82,342
Machine Feeders and Offbearers	53-7063	\$23.85	\$14.94	\$28.31	\$22.66	\$49,614
Maintenance and Repair Workers, General	49-9071	\$21.10	\$13.83	\$24.74	\$20.24	\$43,896
Packers and Packagers, Hand	53-7064	\$15.79	\$11.63	\$17.87	\$15.47	\$32,837
Production Workers, All Other	51-9199	\$18.74	\$10.43	\$22.90	\$18.10	\$38,984
Production, Planning, and Expediting Clerks	43-5061	\$26.52	\$17.69	\$30.94	\$25.19	\$55,169
Sailors and Marine Oilers	53-5011	\$19.48	\$14.61	\$21.92	\$18.10	\$40,528
Shipping, Receiving, and Traffic Clerks	43-5071	\$18.61	\$12.73	\$21.54	\$17.46	\$38,701
Transportation, Storage, and Distribution Managers	11-3071	\$46.14	\$29.35	\$54.54	\$42.93	\$95,979
Weighers, Measurers, Checkers, and Samplers, Recordkeeping	43-5111	\$17.30	\$10.95	\$20.47	\$18.07	\$35,981

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